

25<sup>th</sup> March 2020





# 01

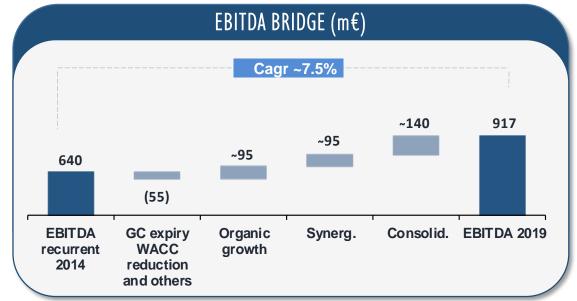
### FY 2019

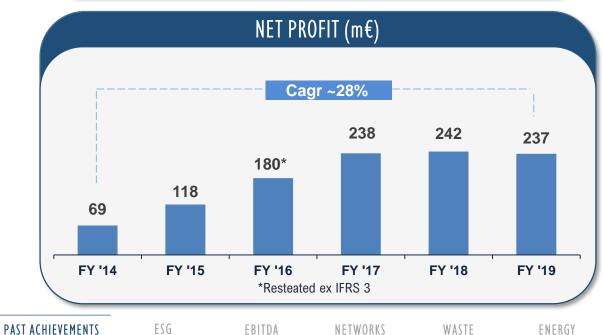
# 02

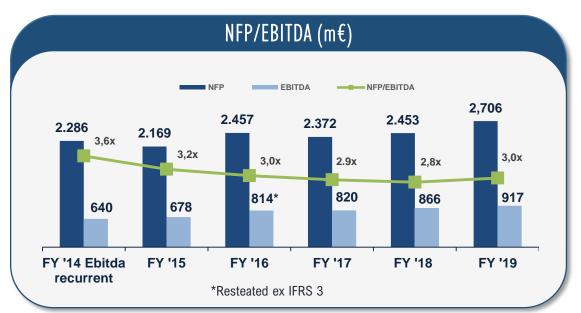
### COVID-19 Outbreak Update: Status, business risks and guidance

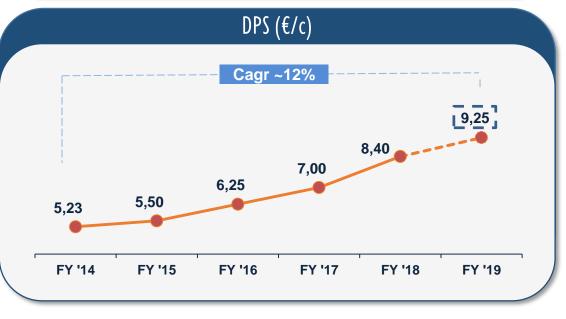
### 2014 - 2019 Economic and Financial growth











FINANCIALS

**CLOSING REMARKS** 

CASHFLOW & NFP

MARKET

P&L

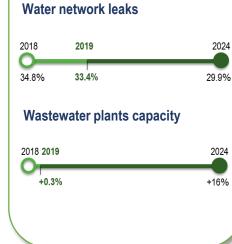
### FY 2019

## Sustainability path



### WATER SOURCES

- Division of the networks into small and equal areas (districts)
- Efficiency improvement of water
   treatment plants



### CIRCULAR ECONOMY

- Acquisition and creation of new recovery plants
- Extension of door-to-door collection system
- JustIren for digitalization and efficiency improvement

### Waste recovered (t)



NETWORKS

### DECARBONIZATION

- Increase in thermal and electricity storage
- Development of renewables
- Energy efficiency projects: Smart Solutions

Power generation carbon intensity						
2018	2019	2024				
0	-1.7%	-3%				
Energy	savings					
2018	2019	2024				
-	+8%	+20%				

### **RESILIENT CITIES**

- Extension of district heating networks
- Smart metering
- Eco-mobility
- Distributed photovoltaic generation

District heated volumes



# reskilling Increasing investments on our territories

PEOPLE

• Enhancing competencies and

### Training hours per capita



PAST ACHIEVEMENTS

EBITDA

ESG

ENERGY

WASTE

MARKET

P&L CAS

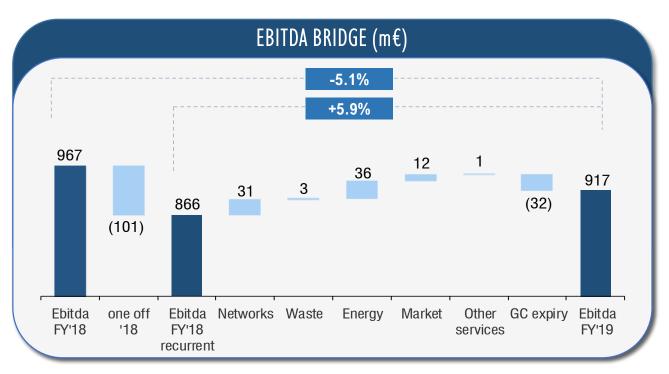
CASHFLOW & NFP

FINANCIALS CLOSING REMARKS

### FY 2019 The positive contribution of all business units led to a sound growth



KPIs								
m€	FY '18	FY '19	Δ	Δ%				
Revenues	4.041	4.275	234	5.8%				
Ebitda	967	917	-50	-5,1%				
Boit	530	452	-78	-14.8%				
Group net profit	242	237	-5	-2.3%				
Tech. Capex	447	524	77	17.2%				



- Revenues +5.8%: thanks to higher revenues in water sector, energy chain and the inclusion in the scope of consolidation of San Germano, SET and ACAM (only in the first quarter).
- Ebitda -5.1%: Striping out the extraordinary elements, all the strategic pillars, the energy scenario and other services positively contributed to the recurrent ebitda growth partially offset by negative climatic effects.
- Ebit -14.8%: higher D&A related to larger investments and consolidation process partially offset by lower provisions.
- Net profit -2.3%: better financial results due to lower cost of debt. Absence of liability management cost and OLTS's participations adjustment reported in 2018.
- Tech. Capex +17.2%: capex increase to support the organic growth in line with business plan assumptions.

PAST ACHIEVEMENTS	ESG	EBITDA	NETWORKS	WASTE	ENERGY	MARKET	P&L	CASHFLOW & NFP	FINANCIALS	CLOSING REMARKS	ANNEXES	5
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### NETWORKS Growth driven by all the strategic pillars

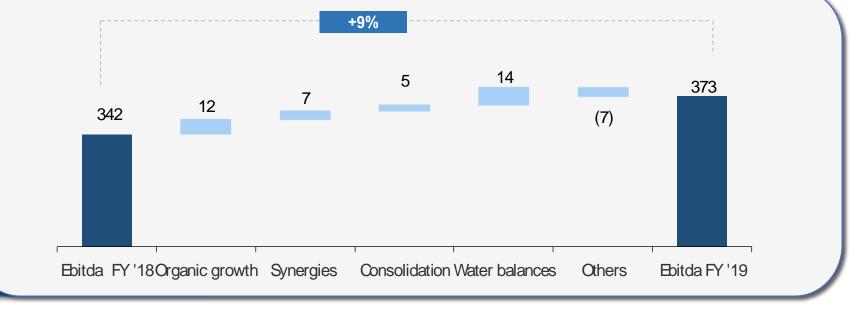
EBITDA BRIDGE

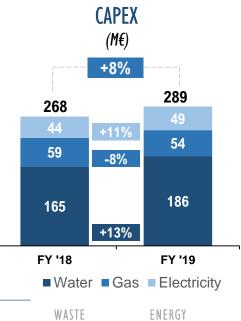
NETWORKS

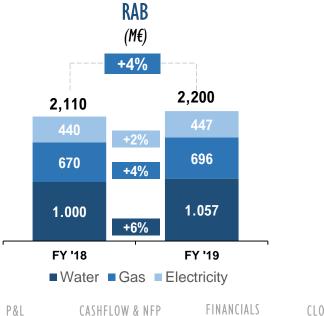
EBITDA

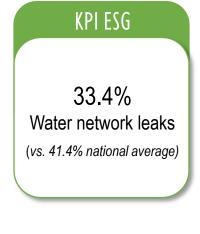
- + RAB growth combined with synergies and the consolidation ACAM the 8% Ebitda of led increase.
- + The positive **investments** trend in electricity sector water and continues line with in the business plan assumptions allowed leading to increase revenues.

ESG









PAST ACHIEVEMENTS

MARKET

**CLOSING REMARKS** 

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ANNEXES

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2019 FY RESULTS

## WASTE Ebitda growth led by higher volumes for both organic growth and consolidation

2019 FY RESULTS

- The organic growth is related to
   disposal plants saturation
   (including REI landfill
   contribution) and the increase in
   collection margins.
- + 2019 total investments equal to
   151m€, of which 72m€ are
   organic development capex and
   79m€ for M&A transactions that
   will start contributing from 2021.
- The positive results have been partially offset by lower PUN, with a negative impact on the WTE production for 4m€.

ESG

EBITDA

PAST ACHIEVEMENTS



# ENERGY Higher thermo volumes and heat spark spread partially offset by lower PUN and hydro volumes

+Increase in thermoelectric volumes and clean spark spread. Higher heat spark spread. Growth in district heating volumes and in energy efficiency projects. The other elements are related to the recognition of different energy certificates.

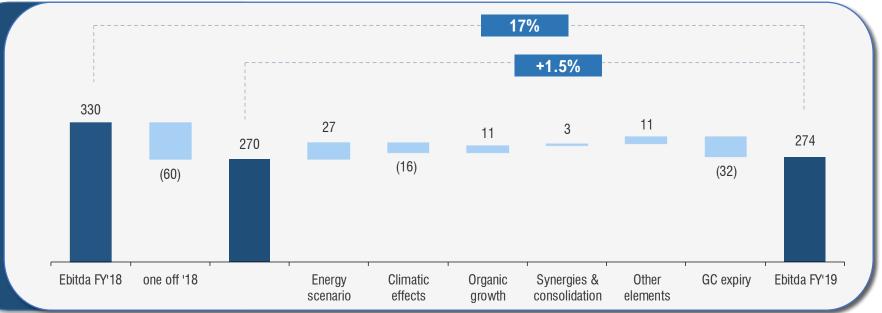
**EBITDA BRIDGE** 

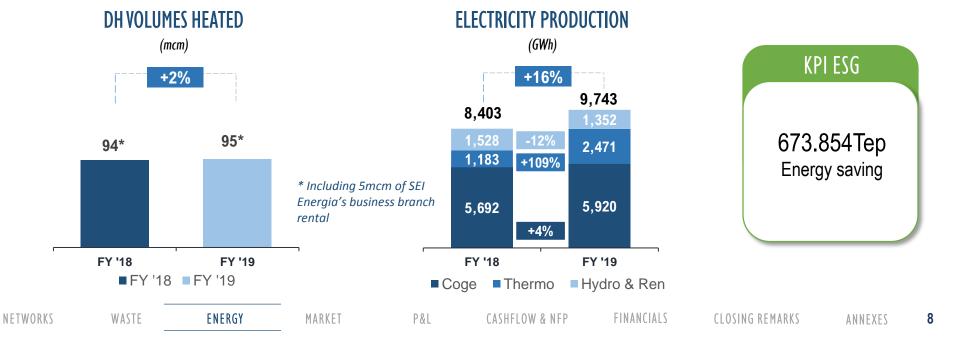
Lower hydro volumes and heat volumes due to climatic effects.
 Decrease in PUN, affected the hydroelectric production and in MSD (-11m€).

ESG

EBITDA

PAST ACHIEVEMENTS







### Growth led by higher electricity volumes due to retail clients acquisition and margins



Increase in electricity volumes
 sold. Higher margins in both the
 business lines. Positive results
 from SET consolidation and New
 Downstream products. Further
 clients acquisition (+33k
 compared to 2018) and now at
 1,815 million.

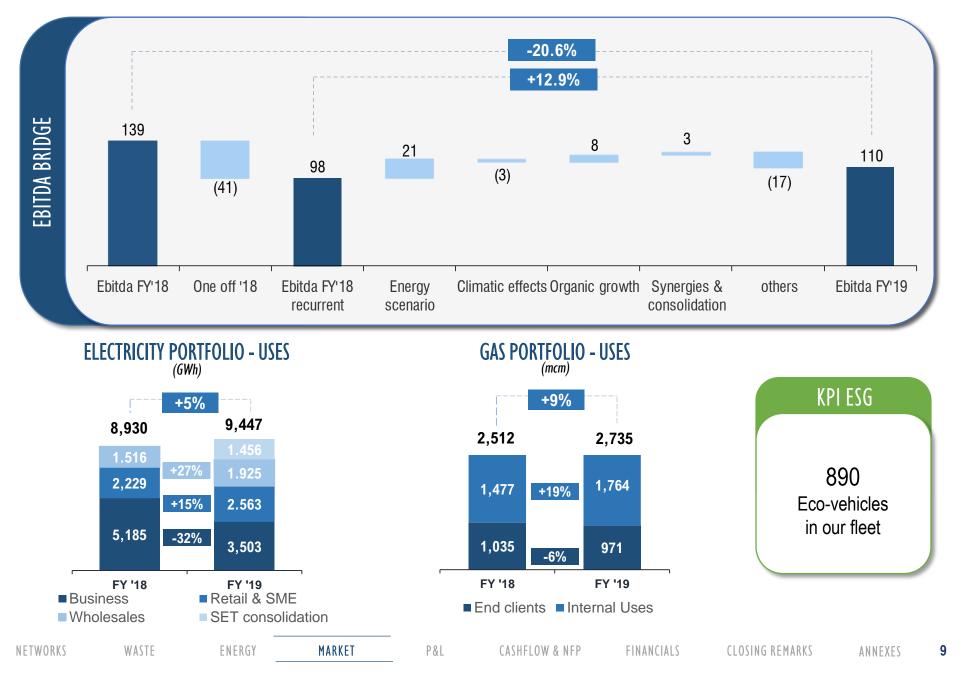
recovery

 Lower gas volumes due to climatic effects and negative other elements mainly related to balances.

ESG

EBITDA

PAST ACHIEVEMENTS



	FY '18	FY '19	Δ	Δ%
BITDA	966.6	917.3	-49.3	-5.1%
D&A and others	-383.9	-427.9		
Provisions to bad debt	-52.2	-37.2		
BIT	530.5	452.2	-78.3	-14.8%
Financial charges	-69.5	-61.9		
Other financial	-36.6	-18.0		
Companies cons with e.m.	0.7	4.5		
Participations adjustment	-35.6	0.5		
ЗТ	389.5	377.3	-12.2	-3.1%
Taxes	-116.3	-111.6		
Minorities	-31.1	-29.1		
oup net profit	242.1	236.6	-5.5	-2.3%

- Increase in D&A related to capital intensive investments, consolidation process (ACAM and San Germano) and IFRS 16 application
- Lower financial charges mainly thanks to lower cost of debt despite the increase in debt
- Better other financial due to lower costs of liability management activities
- 2018 affected by OLT depreciation

FINANCIALS

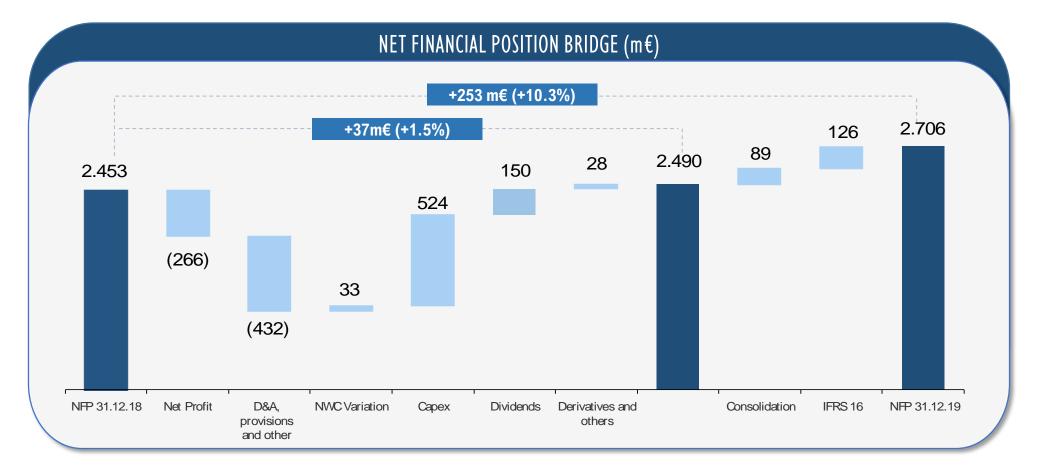
ESG

EBITDA

WASTE

MARKET

Stable tax-rate at 29.6% 



Net of consolidation process and IFRS 16, the NFP would have incresed by 1,5%.

WASTE

- Higher IFRS 16 due to property redemption and new contracts
- Consolidation is composed by the cash out for San Germano, FG Ferrania and other minor transactions
- **Derivatives**: negative impact on debt caused by rates and commodities derivatives.

PAST ACHIEVEMENTS ESG

EBITDA NETWORKS

ENERGY

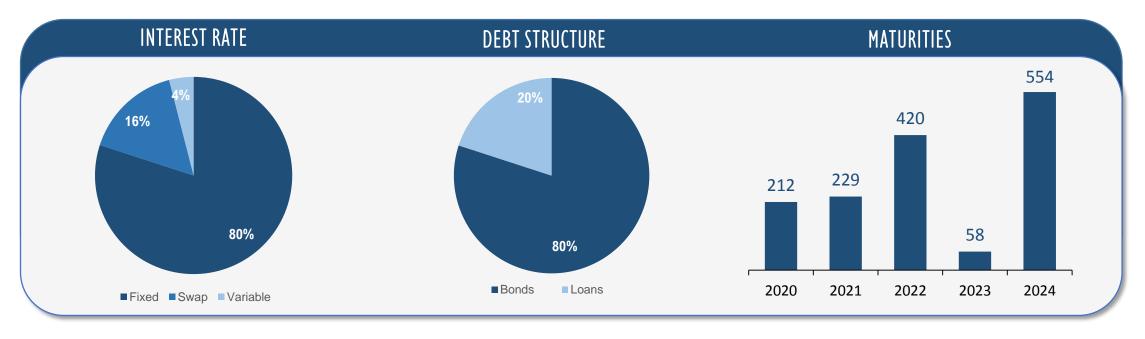
MARKET

P&L

CASHFLOW & NFP

**/ & NFP** FINANCIALS





- 2020 and partial 2021 refinancing needs have already been financed.
- 96% of gross debt at fixed interest rate and 4% of gross debt at variable interest rate.
- Average long-term debt duration of about
   5.8 years vs 5.3 years in FY 2018.
- Reduction in the average cost of debt (2.4% vs. 2.7% in FY 2018).

- IREN's debt is formed of:
  - 80% bonds
  - 15% EIB loans
  - 5% other loans
- Iren is the only Italian local multiutility to have issued 3 Green Bonds for a total size of 1.5b€

PAST ACHIEVEMENTS

ESG

EBITDA NETWORKS

ENERGY

WASTE

MARKET

CASHFLOW & NFP

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OW & NFP FINANCIALS

CLOSING REMARKS ANNEXES

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FY 2019	High resil	lience agains	st headwing	ds				2019 FY RESULTS		
EBITDA 201 917M€	L9:	REGUL	ATED: 46%	C	QUASI REGU	JLATED: 24%	MERCHANT: 309	%		
	% REG. & QUASI REG. ACT. 2019	% ON TOTAL EBITDA		R	RISKS AND OPPO	ORTUNITIES				
Networks	100%	41%	-	able regulatory framework, next gas tenders could represent an upside, systemic need <sup>a</sup> higher investments.						
Waste	90%	17%	price scenario	Collection is a regulated business and likely treatment and disposal will be, low volatility price scenario and brokerage activities. Systemic need of new treatment and disposal plant could be an opportunity.						
Energy	47%	30%	be an import	The capacity market and district heating are quasi regulated activities. District heating will be an important growth driver next years. Fears could arise from climatic effects and lower energy demand.						
Market	0%	12%	climatic effect	Almost all clients are retail and we can stabilize the volumes. Downside could be due to climatic effects meanwhile opportunities could arise in the market liberalization despite the high competition.						
Finance						quidity. All the finar ctions. Almost all de	ncing needs are satisfied lebt is a fixed rate.			
People			Promote smar scenario.	rt and agile worke	ers and ensure	the provision of e	essential services in any			
PAST ACHIEVEMENTS	ESG EBITDA	N ETWORKS	WASTE E	ENERGY MARKET	P&L	CASHFLOW & NFP	FINANCIALS CLOSING REMARKS	ANNEXES 13		

The Covid-19 outbreak is having an impact on the ordinary management and operations of the company:

- We have put in place all the measures to ensure essential services and the continuity of activities respecting the safety and health of our workers
- All the investments planned are ongoing, some projects could suffer a delay. We expect future economic measures to stimulate the recovery of the economy to favor the investments and the acceleration of authorization process.
- More than 2.500 people in smart working

Although the company has equipped itself to ensure normal industrial management, we could report some negatives factors on the Ebitda level in the short term:

- Recognition of extra costs for the emergency management and a likely efficiency projects slowdown
- Negative impact on working capital
- Weak demand of energy could reduce the volumes of electricity production
- Slight reduction in electricity and gas sold due to the small percentage of business clients

FINANCIALS

P&L

## FY 2019 Closing remarks

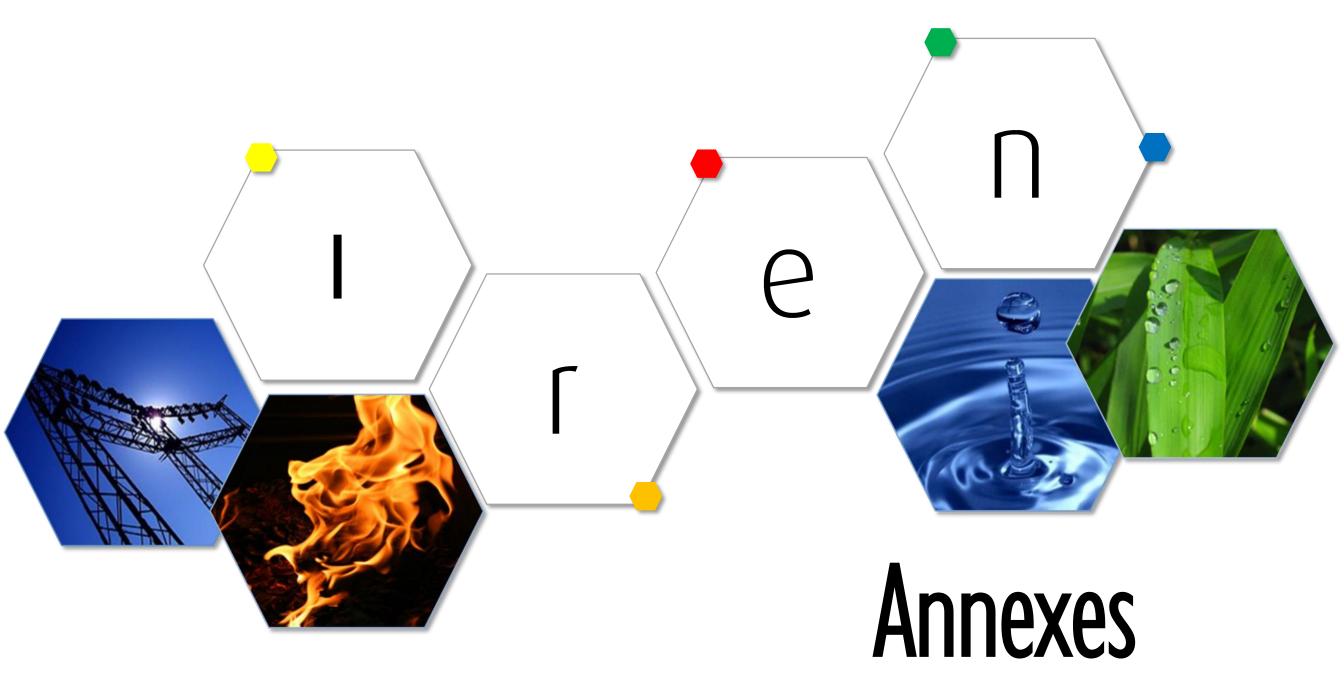


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- The sound FY 2019 results led us to confirm all our strategic targets.
- The energy scenario downwards trend is expected to have the following impacts on 2020 numbers:
  - Lower PUN will be offset by higher hydroelectric volumes
  - The combination of lower PUN with decreasing gas and CO2 costs will have a negligible impact on spark spreads
  - We expect to have further growth in supply profitability thanks to our commercial and hedging policy
- Taking into account the previous elements, we provide the following FY 2020 guidance without considering COVID impact:

GUIDANCE ON FY 2020	
Ebitda: 910/920m€	
NFP/Ebitda: around 3.1x	
Capex: 600/630m€	

- Assuming that the COVID-19 emergency ends in the 1H, we expect a negative impact on Ebitda of about 15/20m€ and a
  negative impact on working capital leading to the NFP/Ebitda ratio worsening of about 0.2x, reaching 3.3x.
- In light of the previous elements, we confirm all our medium term targets.



<ul> <li>2019 Data</li> <li>Energy Infrastructure</li> <li>Water Service</li> <li>Urban Waste Collection</li> <li>RAB water cycle management: 1,057m€</li> <li>SW water network leaks (vs. national avg. 41.4%</li> <li>SW water Disposal</li> <li>SW water Disposal</li> <li>SW water Disposal</li> <li>SW water Disposal woided from woided from hydro</li> <li>SW water Disposal SW water collected</li> <li>SW water Disposal<th>Iren at</th><th>a glance</th><th></th><th></th><th>2019 FY RESULTS</th></li></ul>	Iren at	a glance			2019 FY RESULTS
INHABITANTS IN IREN'S REFERENCE AREAS       Interview of the served of the served inhabitants in the water service       QUASI REGULATED ACTIVITIES (24% OF EBITDA)       QUASI REGULATED ACTIVITIES (24% OF EBITDA)       Interved inhabitants in the water service       95 mcm of district heated volumes       • 3 Waste To Energy plants (total capacity ~800Kton/y)         • 3.1M served inhabitants in the waste sector • 0.9M served inhabitants in district heating       • 95 mcm of district heated volumes       • 3 Waste To Energy plants (total capacity ~800Kton/y)         • 0.9M served inhabitants in district heating       • 0.9K mcm of district heated volumes       • 915K tons CO <sub>2</sub> emission avoided from hydro       • 100% energy or material recovery from total waste managed         • 0.9M served inhabitants in district heating       • 0.9K of electricity rom total waste managed       • 0.775K tons of special waste managed         • 2,700 MW of generation capacity       • 76% of electricity produced by environmentally friendly sources       • ~6.7 TWh electricity sold to end clients       • ~775K tons of special waste to energy recovery         • 90% customer satisfaction       • 90% customer satisfaction       • 193K tons special waste to energy recovery	and the second	REGULATED	<ul> <li>RAB Electricity distribution: 447m€</li> <li>RAB Gas distribution:</li> </ul>	<ul> <li>RAB water cycle management: 1,057m€</li> </ul>	<ul> <li>1.7m tons municipal waste collected</li> </ul>
CUSTOMERS: ~1.815M in the energy sector ~2.8M served inhabitants in the water serviceQUASI REGULATED ACTIVITIES (24% OF EBITDA)QUASI REGULATED ACTIVITIES (24% OF EBITDA)Unregulate of the constraint of th	INHABITANTS IN IREN'S	(46% OF EBITDA)	<ul> <li>4.2% electricity network leaks (vs. national avg. 6.4%)</li> </ul>	leaks (vs. national avg.	collection (vs. national
<ul> <li>~1.815M in the energy sector</li> <li>~2.8M served inhabitants in the water service</li> <li>~3.1M served inhabitants in the waste sector</li> <li>~0.9M served inhabitants in district heating</li> <li>UNREGULATED ACTIVITIES (30% OF EBITDA)</li> <li>.330 GWh GCs produced through hydro</li> <li>.340 Generation</li> <li>.2,700 MW of generation capacity</li> <li>.2,80 cm gas sold*</li> <li>.2,80 cm gas s</li></ul>	· · · · · · · · · · · · · · · · · · ·			District Heating	Urban Waste Disposal
waste sector       • 2,700 MW of generation       • ~6.7 TWh electricity sold to end clients       • ~775K tons of special waste         heating       • 2,700 MW of generation capacity       • ~6.7 TWh electricity sold to end clients       • ~775K tons of special waste         0.9M served inhabitants in district heating       • (30% OF EBITDA)       • ~6.7 TWh electricity sold to capacity       • ~775K tons of special waste         0.9M served inhabitants in district heating       • (30% OF EBITDA)       • ~6.7 TWh electricity sold to capacity       • ~775K tons of special waste         0.90% customer satisfaction       • 0.90% customer satisfaction       • 0.90% customer satisfaction       • 0.90% customer satisfaction	~1.815M in the energy sector ~2.8M served inhabitants in the water service	REGULATED ACTIVITIES	<ul> <li>through hydro</li> <li>638K tons CO<sub>2</sub> emission</li> </ul>	<ul> <li>volumes</li> <li>915K tons CO<sub>2</sub> emission avoided from</li> </ul>	<ul> <li>(total capacity ~800Kton/y)</li> <li>100% energy or material recovery from total waste</li> </ul>
<ul> <li>~0.9M served inhabitants in district</li> <li>WNREGULATED ACTIVITIES (30% OF EBITDA)</li> <li>· 2,700 MW of generation capacity</li> <li>· ~6.7 TWh electricity sold to end clients</li> <li>· ~6.7 TWh electricity sold to end clients</li> <li>· ~2.8 bcm gas sold*</li> <li>· 90% customer satisfaction</li> <li>· ~775K tons of special waste managed</li> <li>· 193K tons special waste to energy recovery</li> </ul>	~3.1M served inhabitants in the		Generation	Energy Market	Special Waste
	~0.9M served inhabitants in district	ACTIVITIES	<ul> <li>capacity</li> <li>76% of electricity produced by environmentally friendly</li> </ul>	<ul> <li>end clients</li> <li>~2.8 bcm gas sold*</li> <li>90% customer satisfaction</li> </ul>	<ul><li>managed</li><li>193K tons special waste</li></ul>

### Business units' results



NETWORKS								
m€	FY '18	FY '19	Δ	Δ%				
Revenues	947	1,046	99	11%				
Ebitda	342	373	31	9%				
Electricity	74	75	1	2%				
Gas	80	89	9	10%				
Water	188	209	21	11%				
Ebit	176	198	22	13%				
Gross Capex	268	289	21	8%				

ENERGY
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		JI		
m€	FY '18	FY '19	Δ	Δ%
Revenues	1,412	1,473	61	4%
Ebitda	330	274	-56	-17%
Hydro&Renewables	133	80	-53	-40%
Thermo/Coge, DH	192	184	-8	-4%
Energy efficiency	5	10	5	92%
Ebit	193	140	-53	-27%
Gross Capex	80	66	-14	-17%

WASTE								
	m€	FY '18	FY '19	Δ	Δ%			
Revenues		610	715	105	17%			
Ebitda		155	158	3	2%			
Ebit		75	56	-19	-26%			
Gross Capex		31	72	41	132%			

MARKET								
m€	FY '18	FY '19	Δ	Δ%				
Revenues	2,602	2,746	144	6%				
Ebitda	139	110	-29	-21%				
Electricity	21	35	14	66%				
Gas&Heat	118	75	-43	-36%				
Ebit	86	57	-29	-33%				
Gross Capex	31	40	9	29%				

PAST ACHIEVEMENTS

ESG

EBITDA

NETWORKS

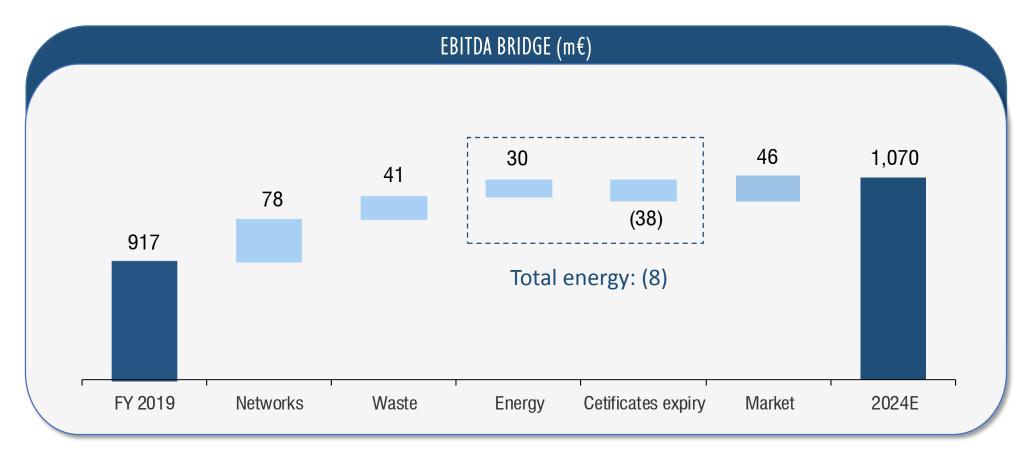
WASTE

ENERGY

FINANCIALS

### Actual progress vs business plan targets

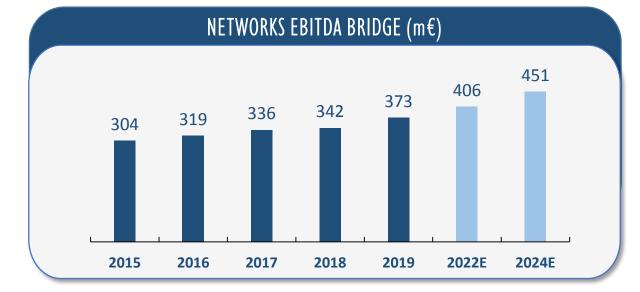




- Growth is driven by RAB increase, improvement in service quality and synergies
- The new treatment plants will allow to close the waste cycle and to increase margins of the whole waste value chain
- The widening of district heating network and the energy efficiency projects offset the lack of energy certificates
- Expansion of the customer base and further margin normalization

# Ebitda progress by SBU







- 1.4b€ of cumulated capex to significantly increase RAB by 800m€ and the networks' resilience
- 150m€ of capex are devoted to developing the water purification plants
- Further synergies will be exploited from continuous improvement in asset/workforce management system
- Maintaining all the gas and water concessions in which IREN is incumbent and on which the tender will be launched within the business plan horizon
- Possible participation in tenders within reference areas in which IREN is not incumbent (not included in BP figures)
- +60% waste treated in our plants through building of new treatment plants (paper, plastic, TMB and sludge)
- +6% of sorted waste collection supported by widening of door-to-door and pay-as-you-throw collection systems
- Confirming all the concessions currently owned
- Possible participation in tenders within reference areas in which IREN is not incumbent (not included in BP figures)

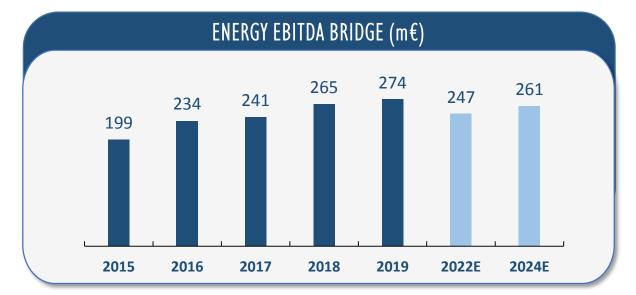
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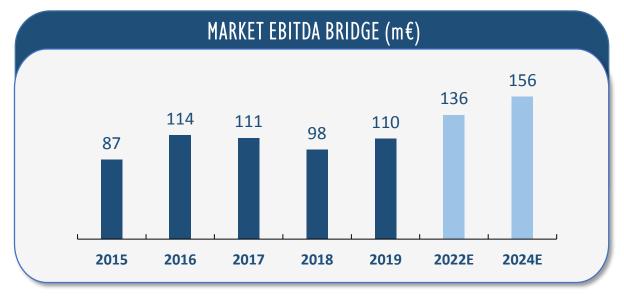
EBITDA

WASTE

# Ebitda progress by SBU







PAST ACHIEVEMENTS

- Increase in IREN's generation fleet flexibility, also through electricity and thermic storage development, in order to be more competitive in ancillary services and in the upcoming capacity market
- 230m€ of capex to extend district heating and to saturate the existing infrastructure. The increase in DH volumes includes 5mcm following the consolidation of a business branch currently rented by Iren in Turin area
- +5MW of new hydro capacity, through repowering and realization of mini-hydro plants
- 200m€ invested in energy efficiency projects

- Client base expansion of +25%, also outside the core territories, while keeping the churn rate as one of the lowest in the sector
- +90% of electricity sold to retail clients and S/M size companies
- 70% of digital operations will be a driver to reduce cost-to-serve
- 20m€ invested in e-mobility to full deploy Iren Go offering and to extend the range of innovative products and services offered

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### Networks concessions



	GAS			
ATEM		Expiry		
Genov	/a 1	Expired		
Parma	3	Expired		
Reggi	o Emilia	Expired		
Vercel	li	Expired		
Piace	nza 2 - Est	Expired		
			/	

WATER			
AREA	Expiry		
Piacenza	Expired		
Reggio Emilia	Expired		
Genova	2032		
Parma	2025		
Vercelli 1	2023		
La Spezia	2033		

ELECTRICITY			
AREA	Expiry		
Torino	2030		
Parma	2030		
Vercelli 1	2030		

PAST ACHIEVEMENTS

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CLOSING REMARKS

### Hydroelectric and waste concessions



HYDROELECTRIC				
AREA	Hydroelectric plant	Electric Power (MW)	Expiry	
Piemonte 1	Pont Ventoux-Susa	157	2034	
Piemonte 2	Valle Orco e S. Mauro	300	Expired 2010	
Piemonte 3	S. Lorenzo, Moncalieri, La Loggia, valle Susa	25	*	
Campania	Nucleo Tusciano	108	2029	
Liguria	Brugneto, Canate	10	Expired 2014	

\* The expiring date is not provided for electric power plants <3 MW

WASTE			
AREA	Expiry		
Parma**	Expired		
Piacenza**	Expired		
Reggio Emilia	Expired		
Torino	2033		
Vercelli 1	2028		
Vercelli 2	Expired		
La Spezia	2028		

\*\*Ongoing tenders

PAST ACHIEVEMENTS

ENTS ESG

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# Regulatory framework



	Gas distribution	Electricity distribution	Water service	Waste collection Integrated service
Regulatory period	6 years (2020 – 2025)	8 years (2016 – 2023)	4 years (2020 – 2023)	4 years (2018-2021)
WACC methodology update	6 years (2016 – 2021)	6 years (2016 – 2021)	4 years (2020 – 2023)	4 years (2018-2021)
WACC update	every three years (2022) update of $\beta$ in 2020	every three years (2022)	every two years (2020)	every four years (2022)

	2019	2020 - 2021
Gas distribution / metering	6.3% / 6.8% respectively	6.3%
Electricity distrib. and metering	5.9%	5.9%
	2019	2020 - 2023
Integrated water service	5.3%	5.2%
	2018 / 2019 (for forthcoming tariff adjustments)	2020 – 2021
Integrated waste service	5.8% / 6.3% respectively	6.3%

PAST ACHIEVEMENTS ESG EBITDA NETWORKS WASTE

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### Shareholding structure

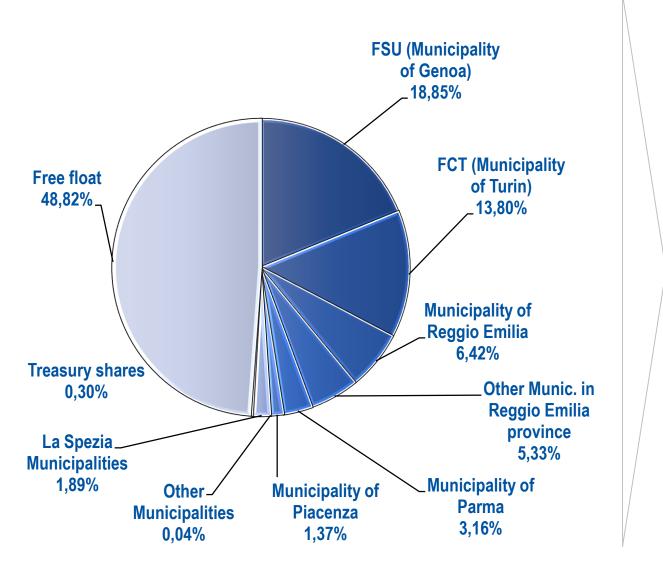


Emilia,

La Spezia

(Reggio

~17%,



>50% Public entities IREN's Shareholders are more than 50%: Municipality of Genoa ~19%, Municipality of Turin ~14%, Emilia Municipalities Public minor Municipalities) Parma, Piacenza and other Shareholders Municipalities ~2%.

Four Shareholders' agreements:

- One between FSU (Municip. Of Genoa), FCT (Municip. of Turin), Emilia Shareholders and former ACAM Municipalities (expiring April 2022)
- One between FSU and FCT (expiring July 2021)
- One between Emilia Shareholders (expiring April 2022)
- One between former ACAM Municipalities (expiring May 2022)

Shareholders Agreements They guarantee that all the most important decisions relating to Corporate Governance are taken by agreement of the public Shareholders. In particular, out of 15 members of IREN's BoDs, 13 are appointed by the members of the shareholders agreements, including the CEO, Chairman and Vice-Chairman which are unanimously appointed.



The introduction of LSS in IREN's bylaws (May 2016) and the elimination of the obligation for Public shareholders to hold at least 51% of IREN's share capital, have already had the effect of increasing the free float (Public shareholders sold approximately 30 million shares in 2017/2018 plus the conversion of >80 million preferred shares into ordinary shares)



On 5<sup>th</sup> April 2019, the shareholders meeting approved a share buyback program up to 5% of Iren's share capital. On 13<sup>th</sup> May 2019, the Board of Directors approved the launch of share buyback program on 2% of share capital. As of 23th September 2019, 8.8m€ of treasury share were purchased, equal to 0.3% of share capital.

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### Public entities / Shareholders



IREN SHAREHOLDING STRUCTURE					
Shareholders	Total Shares	%	Total Voting rights	%	
FSU Municipality of Genoa	245.249.617	18,85%	457.749.233	23,75%	
FCT Municipality of Turin	179.567.795	13,80%	359.135.582	18,63%	
Municipality of Reggio Emilia	83.559.569	6,42%	167.119.138	8,67%	
Other Municipalities of Reggio Emilia	69.304.590	5,33%	136.203.475	7,07%	
Municipality of Parma	41.158.566	3,16%	82.317.132	4,27%	
Municipality of Piacenza	17.846.547	1,37%	35.306.094	1,83%	
Other Municipalities	534.070	0,04%	1.056.105	0,05%	
Former ACAM Municipalities (La Spezia)	24.593.215	1,89%	24.593.215	1,28%	
Shares/voting rights owned by public entities	661.813.969	50,87%	1.263.485.545	65,55%	
Free float	635.166.821	48,82%	660.041.957	34,24%	
Treasury shares*	3.950.587	0,30%	3.950.587	0,21%	
IREN's Share capital	1.300.931.377	100%	1.927.478.089	100%	

On the 1<sup>st</sup> June 2018, the "loyalty share scheme" came into force. All the Shareholders that have kept IREN shares for at least two years and have been registered in the proper list have now a double voting right for each shares (only in relation to specific matters, such as the appointment of the Board of Directors and of the Board of Statutory Auditors).

\*The voting right relating to treasury shares in the portfolio is suspended. The treasury shares, however, are included in the calculation of the quorum constituting the shareholders' meeting

TRADE REGIME OF PUBLIC SHAREHOLDERS' SHARES					
Shareholders	Total Shares	Non-negotiable shares (until may 2022)	Negotiable shares (under specific policy to avoid overhang risk)	Freely negotiable shares (not included in the shareholders agreement)	
FSU Municipality of Genoa	245.249.617	154.281.688	90.967.929	-	
FCT Municipality of Turin	179.567.795	154.281.689	25.286.106		
Municipality of Reggio Emilia	83.559.569	58.228.078	25.331.491	-	
Other Municipalities of Reggio Emilia	69.304.590	44.147.738	22.471.158	2.685.694	
Municipality of Parma	41.158.566	14.025.186	5.292.380	21.841.000	
Municipality of Piacenza	17.846.547	12.248.901	5.597.646	-	
Other Municipalities	534.070	311.318	216.288	6.464	
Former ACAM Municipalities	24.593.215	17.804.838	2.805.654	3.982.723	
Shares owned by public entities	661,813,969	455.329.436	177.968.652	28.515.881	

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206.484.533 negotiable shares equal to 15.9% of IREN's share capital

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EBITDA NETWORKS

ENERGY

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	FY '18	FY '19	Δ%
Gas Demand (bcm)	72.1	73.8	2.3%
TTF €/000 scm	241	135	-43.8%
PSV €/000 scm	256	160	-37.4%
Energy Demand (Twh)	321.9	319.6	-0.7%
PUN <i>(€/Mwh)</i>	61.3	52.3	-14.6%
CO2 €/Ton	15.9	24.9	56.4%
Green Cert. Hydro <i>(€/Mwh)</i>	99.0	92.1	-7.0%
TEE (€/TEE)	250.0	260.0	4.0%

PAST ACHIEVEMENTS

ESG

EBITDA NETWORKS

ENERGY

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MARKET

V&NFP FINANCIALS

CLOSING REMARKS





	FY '18	FY '19
Net fixed assets	5,786	6,096
Net Working Capital	132	166
Funds	-621	-625
Other assets and liabilities	-282	-280
Net invested capital	5,015	5,357
Group Shareholders' equity	2,562	2,651
Net Financial Position	2,453	2,706
Total Funds	5,015	5,357

PAST ACHIEVEMENTS ESG EBITDA NETWORKS ENERGY

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MARKET





The Manager in charge of drawing up the corporate accounting documents and the Chief Financial Officer of IREN S.p.A., Mr. Massimo Levrino, hereby declares, pursuant to paragraph 2 of article 154 bis of the Consolidated Finance Act (Legislative Decree No 58/1998), that the accounting information contained in this presentation is consistent with the accounting documents, records and books.

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Projected data and estimates entail risks and uncertainties. There are a number of factors that could produce significant differences between projected results and actual results. In addition, results may be affected by trends that are often difficult to anticipate, are generally beyond IREN's control and could produce results and developments that are substantially different from those explicitly or implicitly described or computed in the abovementioned projected data and estimates. The non-exhaustive list that follows being provided merely by way of example, these risks include: significant changes in the global business scenario, fluctuations in the prices of certain commodities, changes in the market's competitive conditions and changes in the general regulatory framework.

Notice is also given that projected data are valid only on the date they are produced. Except for those cases in which the applicable statutes require otherwise, IREN assumes no obligation to provide updates of the abovementioned estimates and projected data.